







half-year 2022.

Investor Presentation 25 August 2022

Ubn development

disclaimer.

This presentation was prepared by UBM Development AG (the "Company" or "UBM") solely for use at investors' meetings and is furnished to you solely for informational purposes.

This presentation dates as of 25 August 2022. The facts and information contained herein might be subject to revision in the future. Neither the delivery of this presentation nor any further discussions of the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since such date. None of the Company or any of its parent companies or subsidiaries or any of such person's directors, officers, employees or advisors nor any other person makes any representation or warranty, express or implied as to, and no reliance should be placed on, the accuracy or completeness of the information contained in this presentation. None of the Company or any of its parent companies or subsidiaries or any of their directors, officers, employees and advisors nor any other person shall have any liability whatsoever for any loss howsoever arising, directly or indirectly, from any use of this presentation. The same applies to information contained in other material made available at such investors' meetings.

This document is selective in nature and is intended to provide an introduction to, and overview of, the business of the Company. Wherever external sources are quoted in this presentation, such external information or statistics should not be interpreted as having been adopted or endorsed by the Company as being accurate.

This presentation contains forward-looking statements relating to the business, financial performance and results of the Company and/or the industry in which the Company operates. These statements generally are identified by words such as "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. The forward-looking statements, including but not limited to assumptions, opinions and views of the Company or information from third party sources, contained in this presentation are based on current plans, estimates, assumptions and projections and involve uncertainties and risks. Various factors could cause actual future results, performance or events to differ materially from those described in these statements. The Company does not represent or guarantee that the assumptions underlying such forward-looking statements are free from errors nor do they accept any responsibility for the future accuracy of the opinions expressed in this presentation. No obligation is assumed to update any forward-looking statements.

By accepting this presentation you acknowledge that you will be solely responsible for your own assessment of the market and of the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the Company's business.



summary. half-year 2022.

- 1 operational performance. in deteriorating market conditions.
- perfect storm. opportunities for those who can afford.
- **earnings slowdown.** market freeze.
- 4 solid balance sheet. high cash reserves.
- **5 € 2.1bn pipeline.** >3,300 apartments. >200,000m² office.
- **6 guidance 2022.** €38m-€42m EBT.



operational performance.



major acquisition.

- ✓ Zollhafen Mainz
 - package deal
 - 42,000 m² floor space
 - 75% resi/ 25% office
 - >€300m sales volume

project sales.

- ✓ Kaufmannshof, Mainz (€48.5m)
- ✓ Siebenbrunnengasse, Vienna (€24.5m)
- ✓ Real estate bundle, Vienna (€14.5m)
- >125 apartments (€50.1m)

capital market.

- Record Dividend
 - €2.25
- √ Stock Exchange
 - YTD performance above peers
 - listing VÖNIX sustainability index

non-core sales.

- √ sale of alba Bau | Projekt Management GmbH
 - 90% third party business
 - -72 employees
 - reduced fixed costs

esg.

- √ ISS ESG rating B- (industry leading)
- √ New working time model
- √ Vienna Stock Exchange Award

operational performance. challenging markets. financial strength.



the perfect storm. impact. flip side.

ISSUE

- rising interest rates
- incalculable construction costs
- rising energy prices
- pandemic
- investment market in shock paralysis

NEGATIVE

- higher investment costs
- higher yield expectations
- decrease of project developments
- affordability of living
- rising indirect costs
- came to stay
- collapse of transaction volumes

POSITIVE

- more demand for rental apartments
- constantly high demand meets less supply
- increasing demand for low energy consumption and ESG compliant buildings.
- rising occupancy rates (office, hotel)
- safe harbour (real estate) prevails in crisis

even a perfect storm creates opportunities (for some).

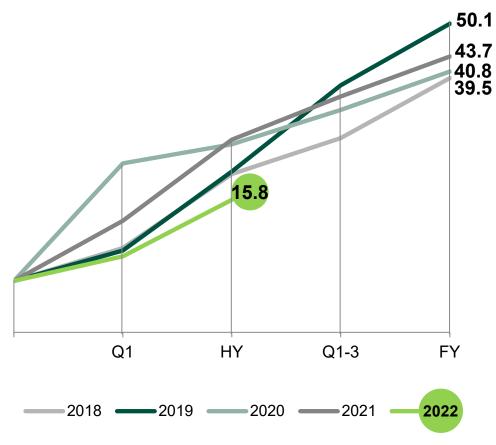


3

earnings slowdown. market freeze.







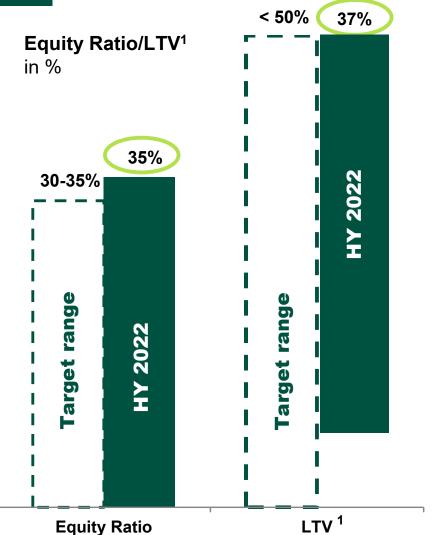
- market freeze leads to earnings slowdown
- challenge of cost allocation to (nonacquired) projects
- valuation at actual cost

	30 Jun 2022	30 Jun 2021
EBT (€m)	16.1	35.7
EPS (€)	1.49	3.09
Net Profit (€m)	15.8	27.5

wind has changed. market in shock paralysis.



4 solid. balance sheet.



- equity ratio at upper end of targeted range of 30-35%
- loan to value with room to maneuver
- low net debt ratio, despite major acquisition in Germany and repayment of hybrid

	30 Jun 2022	31 Dec 2021
Equity	516.8	550.6
Net Debt	486.9	381.0
B/S Total	1,495.7	1,494.5

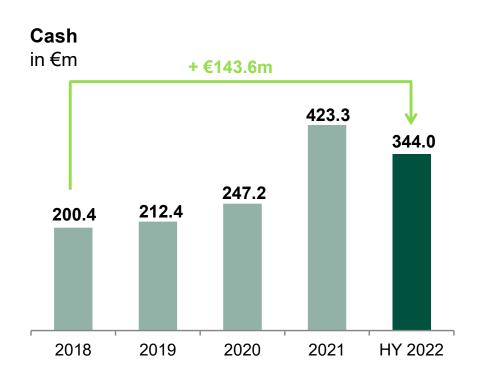
strong financials in uncertain times.

¹ Loan-to-Value ratio: defined as net debt related to total assets



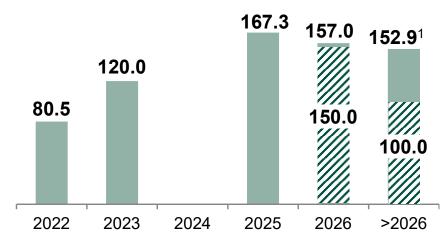
cash. flat repayment profile.





- ~ €70m cash purchase of land in Mainz Zollhafen in Q1 without bank financing
- €46m of dividends, hybrid interest and hybrid repayment
- successful €40m financing round in Q1 despite challenging environment

Redemption profile of bonds (and hybrid) in €m



issued with sustainability link in 2021

- more than >35% green financing
- repayment of 3.25% bond 2017-2022 in Q4
- permanent debt market sounding for a reasonable window of opportunity

¹ first call day Q1 2023, second call day Q2 2026



5 €2.1bn pipeline¹. HY2022-HY2026.

>90% in Germany and Austria. >150.000m² in timber



Sales volume €1.200m

office.







Timber Pioneer, Frankfurt

>200,000m² Sales volume €900m

¹ based on total output logic (pro-rata, based on UBM share), Q3 2022-Q3 2026, ² metropolitan area, incl. Mainz



⁶ guidance 2022. €38m-€42m EBT.

the perfect storm.

- geopolitical instability
- high cost inflation
- volatile energy costs
- rising interest rates

ubm.

- core real estate in the spotlight "A-locations"
- strong financial position Ø cost of debt 2.6% p.a.
- fixed prices for projects under construction
- all eyes on sustainability & quality

EBT guidance €38m – €42m



backup.

ubm at a glance	12
• pipeline	13-18
green. smart. and more.	19-22
hotels	23
portfolio book values	24-25
financials	26-33
investor relations	34-38



ubm. at a glance.

focus.

- Residential and Office
- Major European metropolitan areas
- green. smart. and more.

pipeline.

- € 2.1bn (pro rata value over the next four years)
- 100% residential and office
- More than 90% in Germany and Austria

stock exchange.

- Prime Market listing in Vienna guarantees maximum transparency
- Top management (Executive Committee) invested with €5m
- Ortner and Strauss syndicate as the core shareholder with roughly 39%

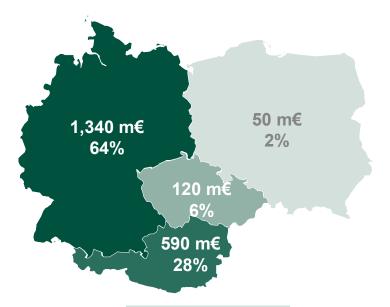
track record.

- Reliable source of dividends
- Sustainable earnings growth over decades
- Almost 150 years of corporate history



pipeline. transparency.

€ 2.1bn pipeline by country¹:



	H2 2022 under construction	H2 2022 start of construction
Germany	5	1
Austria	2	1
Czech Republic	2	0
Poland	1	0
	Σ 320 m€	Σ 40 m€

- 100% residential and office:
 - **€1.2 bn residential pipeline** with low risk earnings potential
 - €900m in "new type office" projects
- geopolitical uncertainty:
 - >90% of the project pipeline in Germany and Austria
 - no Ukraine or Russia exposure
- commodity costs and supply shortages:
 - fixed prices for projects under construction
 - future project price increases inevitable
- financing costs:
 - Ø cost of debt 2.6% p.a.
 - competitive advantage over other developers

¹ based on total output logic (pro-rata based on UBM share, no 100% logic), Q3 2022-Q2 2026



development pipeline. (I).

Project	Asset	Rooms, Lettable Area, Apartments	Share	Compl.	Status¹
siebenbrunnen 21., Vienna	Residential/Office	165 apartments	100%	Q2/22	Sold
Hafeninsel V, Mainz	Residential/Office	50 apartments, 3,277 m²	50%	Q3/22	Fwd. S.
F.A.ZTower, Frankfurt	Office	25,000 m²	75%	Q3/22	Fwd. S.
Nordbahnviertel, Vienna	Residential	181 apartments	50%	Q4/22	Fwd. F.
Noble Residence, Krakow	Residential	80 apartments, 2 retail units	100%	Q1/23	Part. S.
Timber Pioneer, Frankfurt	Office	12,500 m²	75%	Q2/23	
Rankencity, Graz	Residential	201 apartments	70%	Q2/23	Fwd. F.
Gmunder Höfe (I), Munich	Residential	322 apartments	30%	Q3/23	Fwd. S.
Hafeninsel IV, Mainz	Residential	92 apartments	50%	Q4/23	Part. S.
Gmunder Höfe (III), Munich	Residential	79 apartments	30%	Q2/24	Fwd. S.
Astrid Garden, Prague	Residential/Retail	138 apartments, 2 retail units	100%	Q2/24	
Gmunder Höfe (II), Munich	Residential	124 apartments	30%	Q3/24	
nico, Frankfurt	Office	15,400 m²	100%	Q3/24	
Thule 48, Berlin	Residential	77 apartments	50%	Q4/24	
Arcus City, Prague	Residential	278 apartments, 5 retail units, 10 villas	100%	Q4/24	Part. S.

Note: selected projects

¹ Part. S. = Partial Sale, Fwd. S. = Forward Sale, Fwd. F. = Forward Funding



development pipeline. (II).

Project Asset		Rooms, Lettable Area, Apartments	Share	Compl.	Status¹
Village im 3., Vienna	Residential/Office	480 apartments, 7,700 m²	51%	>2024	
Bogner Gründe, Munich	Mixed	Site 12,000 m ²	100%	>2024	
LeopoldQuartier, Vienna	Residential/Office	Site 23,000 m²	90%	>2024	
Paket 6	Mixed	23 properties	50%	>2024	
Timber Peak, Mainz	Office	8,274 m²	100%	Q1/25	
Hafenblick I, Mainz	Residential	187 apartments	100%	2025	
Rheinwiesen II, Mainz	Office/Residential	44 apartments	100%	2025	
Pelkovenstrasse, Munich	Mixed	Site 6,500 m ²	100%	>2025	
Baubergerstr., Munich	Mixed	Site 28,000 m ²	60%	2026	
Molenkopf Nord, Mainz	Residential	108 apartments	100%	2026	

Note: selected projects

¹ Part. S. = Partial Sale, Fwd. S. = Forward Sale, Fwd. F. = Forward Funding

Ubn

residential pipeline.



siebenbrunnen 21., Vienna

Apartments: 165
Completed on time
(Q2/22) and fully sold



Nordbahnviertel, Vienna

Apartments: 181 Completion: Q4/22

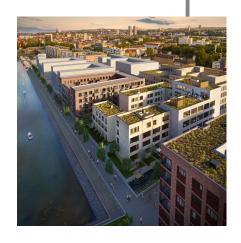
2022

2023

Hafeninsel V, Mainz

Apartments: 50

Completion: Q3/22



Noble Residence, Krakow

Apartments: 80

Completion: Q1/23



Note: selection of projects in UBM's pipeline

Ubn

residential pipeline.



Gmunder Höfe (I), Munich

Apartments: 322 Completion: Q3/23



Astrid Garden, Prague

Apartments: 125 Completion: Q2/24

2024

Hafeninsel IV, Mainz

Apartments: 92 Completion: Q4/23



Arcus City, Prague

Apartments: 284
Completion: Q4/24



Note: selection of projects in UBM's pipeline



office pipeline.

F.A.Z.-Tower, Frankfurt

GLA: 25,000 m² Completion: Q3/22



nico, Frankfurt

GLA: 15,400 m²

Completion: Q3/24



2022

2023

2024

Timber Pioneer, Frankfurt

GLA: 17,500 m²

Completion: Q2/23



Note: selection of projects in UBM's pipeline



esg. industry leader.

Real Estate and Construction

(current ISS rankings 1)

UBM Development AG B-PORR AG C+

C+ alstria office REIT-AG C+ Vonovia SF C Deutsche Wohnen SE C Hochtief AG CA Immobilien Anlagen AG C-Instone Real Estate Group AG C-LEG Immobilien AG C-Bauer AG **DIC Asset AG** D+ **IMMOFINANZ AG** D+ S IMMO AG D+ TLG Immobilien AG D+ Strabag SE D+ TAG Immobilien AG D+ Coreo AG D-

- unique selling point
- only business with B- rating in Austria and Germany (real estate/construction)
- no step-up payment for sustainability-linked bonds in 2022
- EcoVadis update expected in Q3/22
- commitment to UN Sustainable
 Development Goals, the ten universal principles of the UN Global Compact and TCFD (Task Force for Climate-related Financial Reporting)







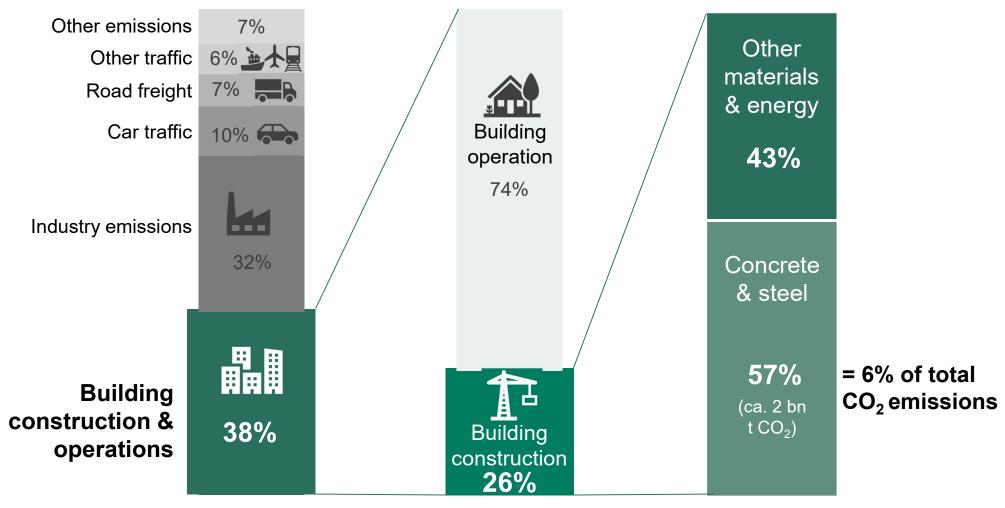




¹ Source: ISS Orbit, Industry Real Estate and Construction, Germany and Austria



global co₂ emissions.



Total: ~ 35.5 bn tons CO_2

Source: United Nations Environment Programme (2020 Global Status Report for Buildings and Construction) & IEA (Transport sector CO₂ emissions)

Ubn

timber construction, benefits.

- CO₂ footprint massively improved climate neutrality
 - one m³ of wood stores one ton of CO₂
 - one m³ of concrete produces 0.6 tons of CO₂
- time and cost advantages
 - construction time almost halved
 - cost advantages through standardisation, modularisation and pre-fabrication
 - >3% more usable space due to reduced wall strength
- less weight and less traffic on site
 - approximately 66% lower weight compared with conventional structures
 - up to 7 times less truck traffic due to pre-fabrication
- renewable raw material positive life cycle analysis
 - more wood growing than harvested in Germany and Austria
 - best in class regarding recycling and cradle-to-cradle
 - regional sourcing in all of UBM's markets possible
- high quality of living
 - natural material creates a natural living environment
 - better atmosphere ("room climate")
 - new aesthetics

Ubn

new office. zoning.

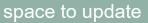
creative zone.



space to collaborate

- Flexible use
- Spontaneous meetings
- Teamwork
- Exchange of ideas

meeting zone.



- Planned use
- Jour fixe
- Formal exchange
- Presentations

break zone.



space to recuperate

- Flexible use
- Spontaneous communication
- Networking
- Lounge/terrace

work zone.





- Fixed use
- Open space
- Acoustic optimisation
- Digital collaboration

focus zone.



space to isolate

- Spontaneous and temporary use
- Acoustic and visual isolation
- Phone calls
- Quiet zone

essential zone.



space to activate

- Planned use
- Front desk
- Technical equipment (printer etc.)
- Kitchen, Sanitary core



hotels. leasing business.

hotels - on balance sheet



andaz prague



voco the hague

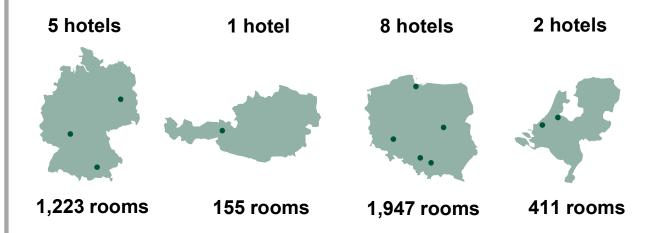


hiex duesseldorf



hiex potsdam

hotel operation portfolio – 3,737 rooms



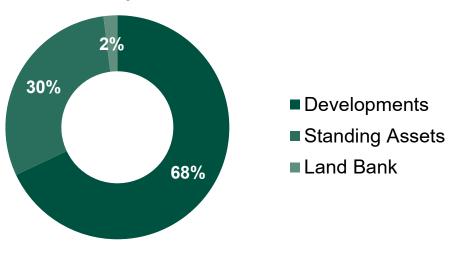
ubm hotels business model





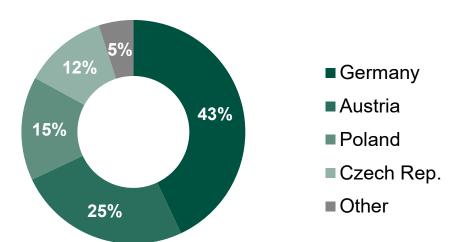
book value breakdown. €1.4bn.

Book value by asset class



- Development portfolio 68%
- Pure Play Developer

Book value by country



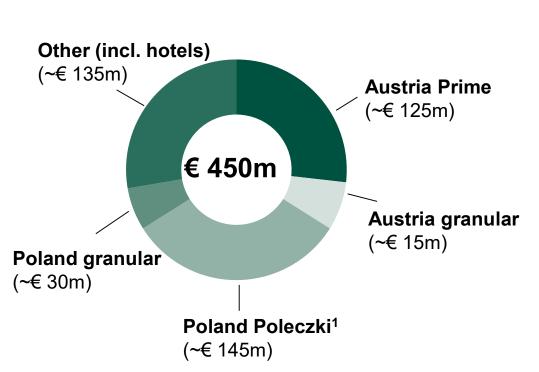
- Germany and Austria represent>65% of portfolio
- Poland share at 15% due to standing assets (Poleczki Park)

Data as of 30 Jun 2022 24



standing assets.

Book values (IFRS) in €m



- Austria Prime, Poleczki and hotels represent around € 400m (~90%) of standing assets
- Sale of Austrian prime assets dependent on equity partners (Palais Hansen Kempinski, Jochberg Kempinski, Wien Mitte)
- Poleczki Business Park in Poland good yield, lump-sum investment
- High granularity of remaining assets requires time and management attention

Data as of 30 Jun 2022

¹ Poleczki business park in Warsaw, €145m represent 32 % of holding



key performance indicators.

Key Earnings Figures (in €m)	1-6/2022	1-6/2021	%∆
Total Output ¹	206.2	237.3	-13,1%
Revenue	86.1	147.3	-41.5%
EBT	16.1	35.7	-54.9%
Net profit (before non-controlling interests)	15.8	27.5	-42.5%
Key Asset and Financial Figures (in €m)	30 Jun 2022	31 Dec 2021	%∆
Total assets	1,495.7	1,494.5	0,1%
Equity	516.8	550.6	-6,1%
Equity ratio	34.6%	36.8%	-2,2PP
Net debt ²	486.9	381.0	27,8%
Cash and cash equivalents	344.0	423.3	-18,7%
Key Share Data and Staff	30 Jun 2022	30 Jun 2021	%∆
Earnings per share (in €)³	1,49	3.09	-51.8%
Market capitalisation (in €m)	256.3	310.1	-17,3%
Dividend per share (in €)⁴	2.25	2.20	2,3%
Staff ⁵	295	337	-12,5%

¹ Total Output corresponds to the revenue generated by fully consolidated companies and companies consolidated at equity as well as the sale proceeds from share deals in proportion to the stake held by UBM

² Net debt equals current and non-current bonds and financial liabilities, excluding leasing liabilities, minus cash and cash equivalents.

³ Earnings per share after the deduction of hybrid capital interest

⁴ The dividend is paid in the respective financial year but is based on profit for the previous financial year.

⁵ Without staff of alba Bau | Projekt Management GmbH. Sold on 30.06.2022.



income statement.

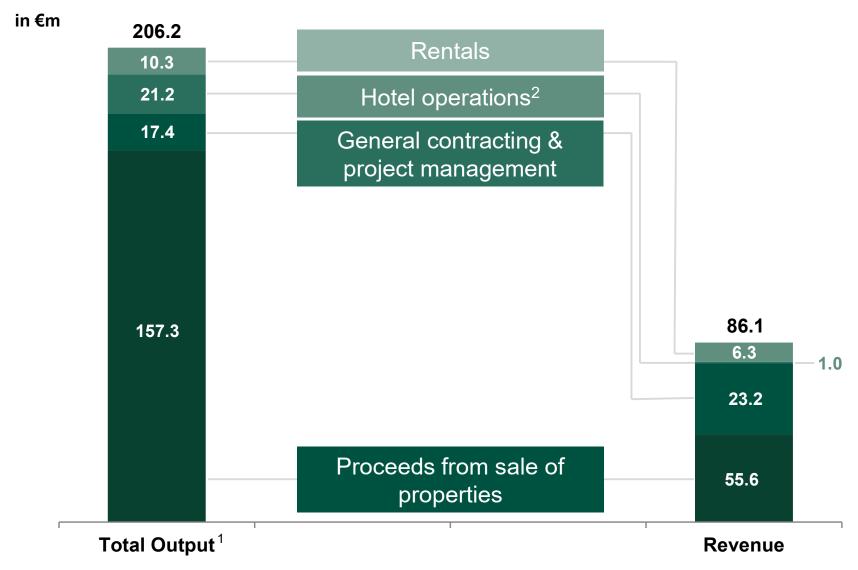
in € thousands	1-6/2022	1-6/2021	%∆
Total Output ¹	206,169	237,260	-10%
Revenue	86,109	147,339	-42%
Changes in the portfolio	-376	-4,530	n.a.
Share of profit/loss from companies accounted for at equity	17,271	12,220	41%
Net result from fair value adjustments (accord. to IAS 40)	6,502	9,806	-34%
Material cost	- 60,250	-103,375	-42%
Personnel expenses	-18,656	-17,996	4%
Other operating income & expenses	- 16,222	-12,220	33%
EBITDA	15,984	39,040	-59%
Depreciation and amortisation	- 1,486	-1,200	24%
EBIT	14,498	37,840	-62%
Financial income ²	15,286	10,056	52%
Financial cost	- 13,643	-12,215	12%
EBT	16,141	35,681	-55%
Income tax expense	- 322	-8,159	n.a.
Net Profit	15,819	27,522	-43%
Earnings per share (in €)	1,49	3.09	-52%

¹ Total Output corresponds to the revenue generated by fully consolidated companies and companies consolidated at equity as well as the sales proceeds from share deals in proportion to the stake held by UBM

² Includes income from share deals



total output and revenue. bridge.



¹ Total Output corresponds to the revenue generated by fully consolidated companies and companies consolidated at equity as well as the sale proceeds from share deals in proportion to the stake held by UBM.

² Due to deconsolidation of UBM hotels Management GmbH



total output and EBT. segment reporting.

in € thousands

Total Output by region	1-6/2022	1-6/2021	%∆	EBT by region	1-6/2022	1-6/2021	%∆
Germany	87,322	80,274	8,8%	Germany	9,771	10,425	-6,3%
Austria	84,681	102,631	-17,5%	Austria	17,917	20,903	-14,3%
Poland	19,526	42,148	-53,7%	Poland	-4,602	4,670	n.a.
Other	14,641	12,207	19,9%	Other	-6,944	-317	n.a.
Total	206,169	237,260	-13,1%	Total	16,141	35,681	-54,8%
Total Output by asset class	1-6/2022	1-6/2021	%∆	EBT by asset class	1-6/2022	1-6/2021	%∆
Residential	85,047	73,077	16,4%	Residential	8,471	6,815	24,3%
Office	61,508	59,062	4,1%	Office	8,123	15,775	-48,5%
Hotel	21,852	34,681	-37,0%	Hotel	14	2,324	-99,4%
Other	24,082	41,905	-42,5%	Other	1,010	9,991	-89,9%
Service	13,680	28,535	-52,1%	Service	-1,477	777	n.a.
Total	206,169	237,260	-13,1	Total	16,141	35,681	-54,85



balance sheet. assets.

in € thousands	30 Jun 2022	31 Dec 2021	%∆
Non-current assets	826,728	824,636	0,3%
Intangible assets	4,191	4,004	4,7%
Property, plant and equipment	12,626	12,900	-2,1%
Investment property	384,305	423,488	-9,3%
Investments in companies accounted for at equity	198,061	183,631	7,9%
Project financing	202,360	179,636	12,7%
Other financial assets	11,540	11,628	-0,8%
Financial assets	3,611	3,615	-0,1%
Deferred tax assets	10,034	5,734	75,0%
Current assets	668,991	669,827	-0,1%
Inventories	226,630	133,091	70,3%
Trade receivables	42,074	60,550	-30,5%
Financial assets	35,957	36,090	-0,4%
Other receivables and current assets	20,362	16,784	21,3%
Cash and cash equivalents	343,968	423,312	-18,7%
Total assets	1,495,719	1,494,463	0,1%

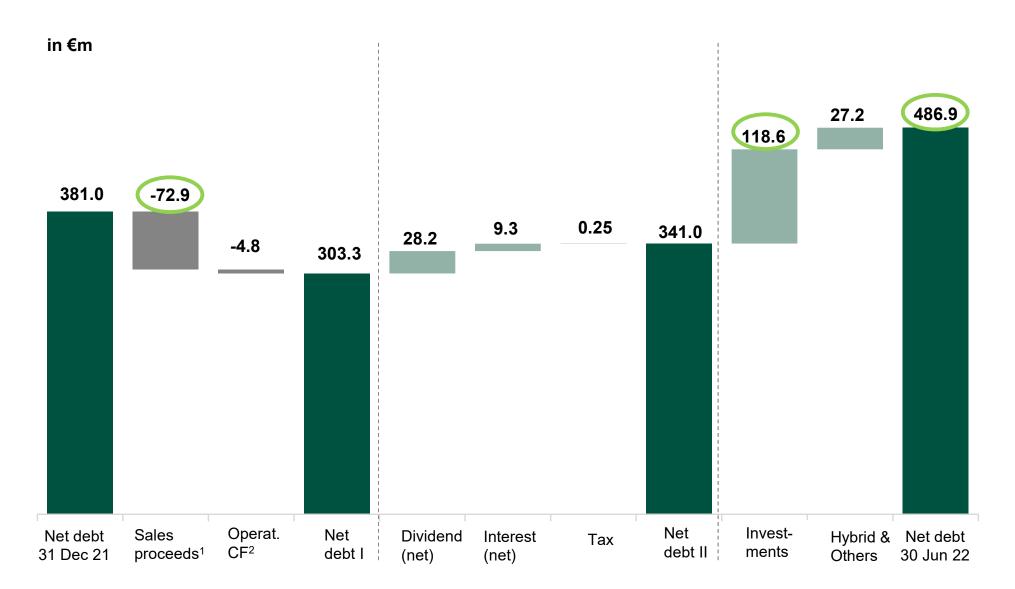


balance sheet. equity & liabilities.

in € thousands	30 Jun 2022	31 Dec 2021	%Δ
Equity	516,794	550,591	-6,1%
Share capital	52,305	22,417	133,3%
Capital reserves	98,954	98,954	0,0%
Other reserves	209,191	240,820	-13,1%
Mezzanine/hybrid capital	152,155	183,244	-17,0%
Non-controlling interests	4,189	5,156	-18,8%
Non-current liabilities	698,169	678,251	2,9%
Provisions	8,582	9,061	-5,3%
Bonds	446,348	445,994	0,1%
Non-current financial liabilities	235,141	215,417	9,2%
Other non-current financial liabilities	2,177	2,251	-3,3%
Deferred tax liabilities	5,921	5,528	7,1%
Current liabilities	280,756	265,621	5,7%
Provisions	259	430	-39,8%
Bonds	80,903	80,504	0,5%
Current financial liabilities	90,379	84,191	7,3%
Trade payables	55,081	50,109	9,9%
Other current financial liabilities	30,548	31,169	-2,0%
Other current liabilities	8,612	5,842	47,4%
Taxes payable	14,974	13,376	11,9%
Total equity & liabilities	1,555,348	1,494,463	4.1%

Ubn

overview. cash flow.



¹ Incl. advance payments (IAS 2) and PoC IFRS 15 valuations

² Operative cash flow after working capital and before interest/taxes



cash flow. net debt reconciliation.

in € thousands		Sales Proceeds	Operating CF incl. WC	Dividends (net)	Interest (net)	Tax (Income Tax)	Investments	Other	Net debt Neutral
Profit / Loss for the period	15,819		15,819						
Depreciation, impairment & reversals of impairment on fix. & fin. assets	-4,928		-4,928						
Interest income/expense	6,631		6,631						
Income from companies accounted for at equity	-17,271		-17,271						
Dividends from companies accounted for at equity	659		659						
Decrease in long-term provisions	652		652						
Deferred income tax	-1,727		-1,727						
Operating cash flow	-165	0	-165	0	0	0	0	0	0
Increase /decrease in short-term provisions	-171		-171						
Increase/decrease in tax provisions	1,798		1,798						
Losses/gains on the disposal of assets	-4,245		-4,245						
Increase /decrease in inventories	-56,951	622	3,487				-61,060		
Increase/decrease in receivables	13,095	19,421	-4,193				-2,133		
Increase/decrease in payables	6,178		6,178						
Interest received	508	i	-, -		508				
Interest paid	-9,811				-9.811				
Other non-cash transactions	1,901		1,901						
Cash flow from operating activities	-47,863	i	4.590	0	-9,303	0	-63,193	0	
Proceeds from sale of intangible assets	0,0		.,,,,,		5,555		00,100		
Proceeds from sale of property, plant and equipment & investment property	25,811								
Proceeds from sale of financial assets	1,280								
Proceeds form the repayment of project financing	17.431	,						0	
Investments in intangible assets	-276.0						-276		
Investments in property, plant and equipment & investment property	-21.484						-21,484		
Investments in financial assets	0.0						0		
Investments in project financing	-33,662						-33,662		
Proceeds from the sale of consolidated companies less cash and cash equivalents	8,358						00,002		0
Cash flow from investing activities	-2,542		0	0	0	0	-55,422	0	
Dividends	-27,407		,	-27,407			70,122		
Dividends paid out to non-controlling interests	-826	<u> </u>		-826					
Proceeds from bonds and notes	0,0			020					
Repayment of bonds and notes	0,0								
Increase in loans and other financing	56,786								56,786
Repayment of loans and other financing	-32,024								-32,024
Acquisition of minority interests	0,0								02,021
Cash flow from financing activities	-28,801		0	-28,233	0	0	0	-25,330	24,762
Out in the manner of a carriers	-20,001			-20,200				-20,000	24,702
Change to cash and cash equivalents	-79,206								
Cash and cash equivalents as of 1 Jan	423,312								
Currency translation differences	-138							-138	
Cash and cash equivalents as of 30 Jun	343,968								
Tax paid	251	 	251			-251			
		72,923	4,841	-28,233	-9,303	-251	-118,615	-25,468	24,762



bonds. overview.

Bond	Term	Nominal (in €m)	Coupon	Book value as of 30 Jun 2022 (IFRS)
3.125 % sustainability-linked bond	2021-2026	150.0	3.125%	148.7
2.75% Bond	2019-2025	120.0	2.75%	119.2
3.125% Bond	2018-2023	120.0	3.125%	120.0
3.25% Bond ¹	2017-2022	150.0	3.25%	80.9
Promissory note loans	2021-2026	7.0	3.00%	7.0
Promissory note loans	2020-2025	30.0	3.00%	25.4
Bearer bond	2020-2025	22.0	3.00%	22.0
5.50 % sustainability-linked hybrid bond ²	Unlimited maturity	100.0	5.50%	99.0
5.50% Hybrid bond ^{2,3}	Unlimited maturity	100.0	5.50%	52.0

¹€68.9m was exchanged for 3.125% Sustainability-linked Bond

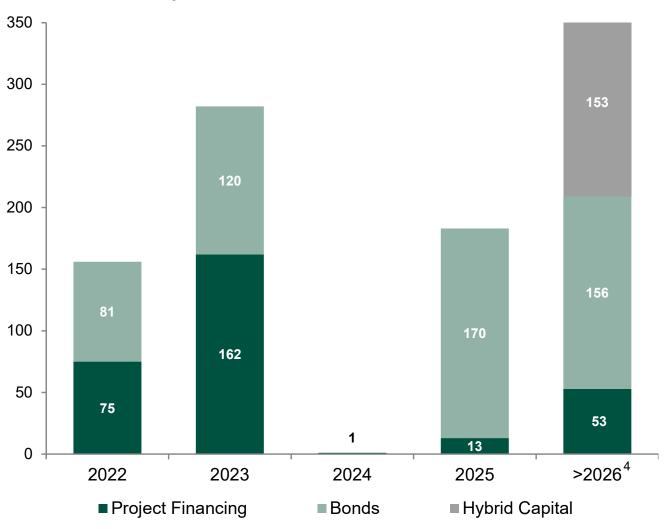
² Attributable to equity

³ €47.1m was exchanged for 5.50% Sustainability-linked Hybrid bond



financing structure.

Annual Debt Maturity Profile in €m1



Group Debt Structure¹

Average Cost of Debt: 2.9% p.a.

Long- & Short-Term Financial Liabilities: € 303.6m² (average 2.6% p.a.)

Bonds: € 527.3m³ (average 3.1% p.a.)

¹ Data as of 30 Jun 2022 for fully consolidated companies

² Excluding leasing liabilities

³ Including bearer bonds and promissory note loans

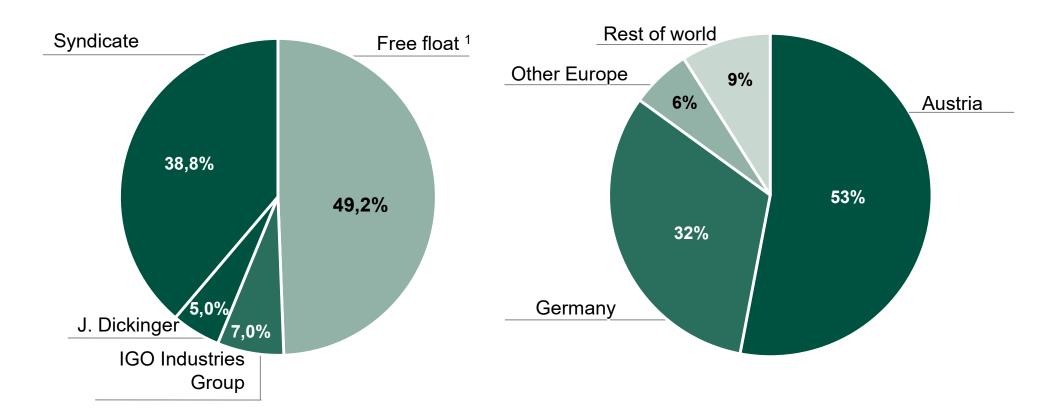
⁴ €52.9m hybrid step-up in 2023 / €100m hybrid step-up in 2026



shareholder structure.

Shareholder Structure

Free Float – Geographical Split²



As of 30 June 2022

¹ Free float including Management Board and Supervisory Board (3.9%)

² Free float geographical split excluding Management Board and Supervisory Board



coverage. all "buy".

Bank	Analyst	Price target	Recomm.	Date
SRC Research	Stefan Scharff	55.00	Buy	30.05.2022
ERSTE Group	Christoph Schultes	54.00	Buy	25.05.2022
Hauck & Aufhäuser	Philipp Sennewald	54.00	Buy	11.07.2022
Raiffeisen Bank Int.	Oliver Simkovic	49.00	Buy	25.05.2022
M.M.Warburg	Simon Stippig	41.80	Buy	05.07.2022
Consensus		50.76		

Average Share Price Target of € 50.76



investor relations.

Financial Calendar 2022		Shareholder Information	
Q3 Report 2022	24 Nov 22	Share price	€ 34.301
Financial Calendar 2023		Market capitalisation	€ 256.3 Mio.
Annual Financial Report 2022	14 Apr 23	Number of shares outstanding	7,472,180
Annual General Meeting	17 May 23	Ticker symbol	UBS VI
Q1 Report 2023	25 May 23	ISIN	AT0000815402
Half-Year Report 2023	31 Aug 23		
Q3 Report 2023	23 Nov 23	IR contact	
		Christoph Rainer Head of Investor Relations & Tel: +43 664 80 1873 200	ESG

Mail: investor.relations@ubm-development.com

¹ Closing Price: 23. August 2022